Quincy College Factbook

Academic Year 2023-2024 Prepared by the Office of Institutional Research & Assessment



Educational Programs & Partnerships

ACADEMIC PROGRAMS AY 2023-2024

Baccalaureate Programs

Business Management, BS Computer Science, BS Psychology, BS

Associate and Certificate Programs

Business

Accounting-AS, Cert Business Administration-AS Business Management-AS Entrepreneurship-Cert

Liberal Arts

Liberal Arts Behavioral Science-AA Liberal Arts English-AA Liberal Arts Fine Arts: Music & Theater-AA Liberal Arts Fine Arts: Visual Arts -AA Liberal Arts General Studies-AA Liberal Arts Government-AA Liberal Arts History-AA Liberal Arts Humanities-AA Liberal Arts Psychology-AA Liberal Arts Social Sciences-AA

Social Science & Education

Criminal Justice-AS Criminal Justice: Law Enforcement-AS Early Childhood Education-AS, Cert Elementary Education-AS Human Services-AS Elder Care-Gerontology-Cert Social Work-Cert Substance Addiction-Cert Substance Addiction Assistant-Cert Paralegal Studies-AS, Cert

Health Sciences and Administration

Central Processing Technology-Cert **Emergency Medical Technician-Cert** Exercise Science-AS, Cert Foundational Fitness-Cert Healthcare Administration-AS Healthcare Foundation-Cert Healthcare Administration: Medical Billing & Coding-Cert **Health Sciences-AS** Medical Laboratory Technician-AS Nursing-AS Phlebotomy-Cert Phlebotomy Technician-Cert **Practical Nursing-Cert** Paramedic Education-Cert Physical Therapist Assistant-AS Radiologic Technology-AS Surgical Technology-AS

Science and Technology

Biology-AS Biotechnology & GMP-AS, Cert Computer Science-Cert Computer Science: Cyber Security-AS Computer Science: Networking-AS, Cert Computer Science: Programming-AS Fire Science Technology-AS Natural Science-AS

TRANSFER IN AGREEMENTS: QC BACCALAUREATE PROGRAMS

Quincy College has developed articulation agreements with two-year institutions to facilitate transfer into QC's baccalaureate programs. *Note: this list is current as of June 1, 2024.*

| QC Baccalaureate Degree | Two-Year Institution |
|-------------------------|-----------------------------------|
| Computer Science | North Shore Community College |
| computer science | Roxbury Community College |
| | North Shore Community College |
| | Berkshire Community College |
| | Bristol Community College |
| Business Management | Holyoke Community College |
| | Massasoit Community College |
| | Roxbury Community College |
| | Community College of Rhode Island |

TRANSFER OUT AGREEMENTS: QC TO 4-YEAR INSTITUTIONS

Quincy College partners with public and private universities for the full transfer of credit to bachelor's degree programs through articulation agreements.

| QC Associate Degree | College/University | Articulated Baccalaureate |
|---|-------------------------------|--------------------------------------|
| | Cambridge College | BS Managerial Accounting |
| | Northeastern University (CPS) | BS Finance and Accounting Management |
| Accounting | Northeastern University (CPS) | BS Management |
| Accounting | Eastern Nazarene College | BS Accounting |
| | Fisher College | BS Management/Accounting |
| | National University | BS Accounting |
| | Curry College | BA Psychology |
| Behavioral Science | Northeastern University (CPS) | BS Psychology |
| Lesley University Eastern Nazarene Col | Lesley University | BA Psychology |
| | Eastern Nazarene College | BS Biology |
| Biology | Fisher College | BA Biology |
| | National University | BA Biology |
| Riotochnology and GMR | Northeastern University (CPS) | BS Biotechnology |
| Biotechnology and GMP | Fisher College | BA Biology |
| | Curry College | BA Business Management |
| | Northeastern University (CPS) | BS Management |
| Business Management | Northeastern University | BS Finance and Accounting Management |
| | Southern New Hampshire | BS Business Admin |
| | Fisher College | BS Management |
| | Curry College | BA Business Management |
| | Rennes School of Business | International Bachelor Programme |
| | (France) | in Management |
| | UMass Boston | BS Management |
| Business | Lesley University | BS Business |
| | Southern New Hampshire | BS Business Administration |
| | Eastern Nazarene College | BS Business Administration |
| | Fisher College | BS Management |
| | National University | BS Business Administration |

| QC Associate Degree | College/University | Articulated Baccalaureate |
|---|---|---|
| Computer Science (Includes Networking and Programming concentrations) | Northeastern University (CPS) Northeastern University (CPS) Eastern Nazarene College Fisher College | BS Information Technology BS Analytics BS Computer Science BS Information Technology |
| | National University National University Fisher College | BS Computer Science BS Information Systems BS Information Technology/Cybersecurity |
| Computer Science: Cybersecurity | National University Curry College | BS Cyber Security BA Criminal Justice |
| Criminal Justice (Includes Law Enforcement concentration) | Eastern Nazarene College Fisher College National University | BA Criminal Justice BS Criminal Justice BS Criminal Justice BS Criminal Justice Administration |
| Early Childhood Education | Cambridge College Curry College UMass Boston Lesley University Fisher College National University | BA Early Childhood Education and Care BA Psychology BA Early Education BA Early Childhood Education BS Human Services/Early Intervention/Early Childhood Education BA Early Childhood Education |
| Elementary Education | Lesley University | BA Elementary Education |
| Engineering Technology | Southern New Hampshire Eastern Nazarene College | BS Technical Management BS Engineering Studies |
| English | UMass Boston Fisher College National University | BA English BA English BA English |
| Exercise Science/ Personal Training | Southern New Hampshire | BS Health Sciences |
| Fine Arts (Includes Drama and Visual Arts concentrations) | Lesley University | BFA Fine Arts |
| General Studies | Curry College Southern New Hampshire Eastern Nazarene College Fisher College National University | BA Psychology BA General Studies BA General Studies BA Liberal Arts BA General Studies |
| Healthcare Administration | Northeastern University (CPS) Fisher College National University | BS Healthcare Administration BS Healthcare Management BS Healthcare Administration |
| History | UMass Boston Eastern Nazarene College National University | BA History BA History or BA History Education BA History |
| Human Services | Cambridge College Northeastern University (CPS) UMass Boston William James College Eastern Nazarene College Fisher College | BS Human Services BS Human Services BS Social Work BS Psychology and Human Services BA Social Work BS Human Services |
| Humanities | Curry College | BA Psychology |
| Mathematics | UMass Boston Eastern Nazarene College National University | BA Mathematics BA Mathematics BA Mathematics |

| QC Associate Degree | College/University | Articulated Baccalaureate | | |
|---------------------|-------------------------------|--|--|--|
| Natural Science | Northeastern University (CPS) | BS Health Science | | |
| Natural Science | Northeastern University (CPS) | BS Biological Science | | |
| Nursing | Emmanuel College | BSN Bachelor of Science in Nursing (Joint) | | |
| Nursing | Fisher College | BSN Bachelor of Science in Nursing (Joint) | | |
| | Curry College | BA Psychology | | |
| | Northeastern University (CPS) | BS Psychology | | |
| | William James College | BS Psychology and Human Services | | |
| Devehology | Lesley University | BA Psychology | | |
| Psychology | Eastern Nazarene College | BS Psychology | | |
| | Fisher College | BA Psychology | | |
| | National University | BA Psychology | | |
| | William James College | BA Psychology | | |
| | Fisher College | BA Psychology | | |
| Sociology | National University | BA Sociology | | |

DUAL ENROLLMENT

The partnerships Quincy College has developed with school systems help to make the transition from secondary to postsecondary education seamless. Dual enrollment provides high school students with the opportunity to earn college credit from Quincy College, while they are still in high school. Quincy College works with the high schools to make sure that the courses taught in the high school are equivalent to QC courses. Dual enrollment registrations are projected to reach 450 this year along with the number of partnerships that increased from thirteen to seventeen with the addition of Randolph High School, Hingham High School, The Woodward School for Girls, and Scituate High School.

HIGH SCHOOL PARTNERS

- Bais Yaakov of Boston High School
- South Shore Vocational Technical High School
- Whitman Hanson High School
- Archbishop Williams High School
- Hanover High School
- Greater Lowell High School
- Quincy High School
- North Quincy High School
- Weymouth High School
- Milton High School
- Marshfield High School
- Randolph High School
- Hingham High School
- The Woodward School for Girls
- Scituate High School
- Yeshiva Ohr Yisrael
- CATS Academy Boston
- Duxbury High School

CAREER VOCATIONAL & TECHNICAL EDUCATION (CVTE) PATHWAY PROGRAMS

Quincy College has a strong partnership with the Quincy Public Schools (QPS). In addition to the dual enrollment courses at both Quincy and North Quincy High Schools, Quincy College and QPS have worked together to align the CVTE program curriculum at the high schools with specific Quincy College courses. Currently the College offers the following pathway programs between Quincy College and QPS:

- Early Education and Care
- Legal and Protective Services
- Business Technology

High school students enrolled in these programs who maintain a grade-point average (GPA) of 2.7 or higher and continue in their CVTE program throughout high school, had the opportunity to earn Quincy College credit for specific courses that are aligned with the following degree programs:

- Early Childhood Education
- Criminal Justice
- Computer Science
- Business

The College and high schools look forward to continued collaboration to help promote post-secondary opportunities and success for all CVTE students.

EARLY COLLEGE HIGH SCHOOL PATHWAY

Beginning in Summer 2020, Quincy College and QPS began developing an Early College High School (ECHS) program. Given the strong, collaborative partnership between Quincy College and QPS, creating an ECHS program was a natural next step to better support high needs' high school students. QC is in the middle of the third full year of ECHS, enrollment has increased from 204 Quincy HS students in Fall 2022 to 240 in Fall 2023. Enrollment will continue to grow as ECHS extends to Grade Nine starting Fall 2024, with a projected increase of 50 students.

Admissions and Enrollment

HIGH SCHOOL RECRUITMENT

The Office of Admissions recruits from a variety of populations. With the shift in local demographics, recruitment strategies are deployed to maintain enrollment. The strength of the College's partnerships is in providing students a seamless transition from high school to college.

The table below identifies the top 20 high schools based on the number of high school graduates entering Quincy College for the *first time*, from Fall 2019 to Fall 2023.

Top 20 Feeder High Schools of Entering Quincy College Graduates

| | Fall 2019 | Fall 2020 | Fall 2021 | Fall 2022 | Fall 2023 |
|--|-----------|-----------|-----------|-----------|-----------|
| Quincy High School | 38 | 40 | 54 | 49 | 43 |
| Weymouth High School | 55 | 22 | 31 | 33 | 24 |
| Brockton High School | 29 | 12 | 16 | 14 | 23 |
| North Quincy High School | 36 | 28 | 25 | 29 | 13 |
| Braintree High School | 11 | 16 | 12 | 13 | 13 |
| Plymouth North High School | 27 | 12 | 17 | 6 | 11 |
| Milton High School | 5 | 10 | 7 | 7 | 8 |
| Hingham High School | 5 | 5 | 1 | 7 | 8 |
| Randolph High School | 9 | 9 | 8 | 8 | 7 |
| Hull High School | 6 | 4 | 10 | 2 | 7 |
| Silver Lake Regional High School | 5 | 7 | 4 | 5 | 7 |
| Marshfield High School | 10 | 6 | 5 | 11 | 6 |
| Pembroke High School | 4 | 7 | 10 | 6 | 6 |
| Archbishop Williams High School | 1 | 3 | 5 | 2 | 6 |
| Canton High School | 1 | | 2 | 6 | 5 |
| Snowden International High School Copley | 3 | 2 | 1 | | 5 |
| Blue Hills Regional | 7 | 3 | 6 | 7 | 4 |
| Southeastern High School | 3 | | 5 | 2 | 4 |
| Carver High School | 4 | 1 | 1 | 3 | 4 |
| Community Academy of Science and Health | 3 | 3 | 3 | | 4 |
| Total | 794 | 515 | 570 | 509 | 494 |

FALL APPLICANTS, ADMITS, NEW ENROLLEES

The mission of Quincy College includes open access to higher education in order to help students realize their professional and educational futures. As such, the vast majority of students who apply are accepted at Quincy College (consistently over 90%).

Selective degree and certificate programs with fall starts are also included in the table below. Medical Laboratory Technician, Nursing, Practical Nursing, Physical Therapist Assistant, and Surgical Technology* are all selective programs with fall starts.

The five-year range of students enrolling after being accepted is 43%-51%. In Fall 2023, 46% of students enrolled after being accepted.

The AS in Radiologic Technology program is not included because it begins each spring.

| | Fall 2019 | Fall 2020 | Fall 2021 | Fall 2022 | Fall 2023 |
|------------------------|-----------|------------|-----------|-----------|-----------|
| Applied | 3,154 | 3,147 | 2,737 | 3,241 | 2,838 |
| Accepted | 3,018 | 3,025 | 2,656 | 3,124 | 2,642 |
| Enrolled | 1,399 | 1,477 | 1,343 | 1,332 | 1,227 |
| % Accepted of Applied | 96% | 96% | 97% | 96% | 93% |
| % Enrolled of Accepted | 46% | 49% | 51% | 43% | 46% |

*Surgical Technology became an Associate of Science in fall 2022

TOP TWENTY FEEDER CITIES AND TOWNS

The following top five cities enrolled 45% of all QC students: Quincy, Weymouth, Dorchester, Boston, and Plymouth. Quincy has consistently been the top feeder city for QC enrollments from fall 2019 – fall 2023. In fact, Quincy has continued to make up a larger part of overall fall enrollment, from 19% in Fall 2019 to 26% in Fall 2023.

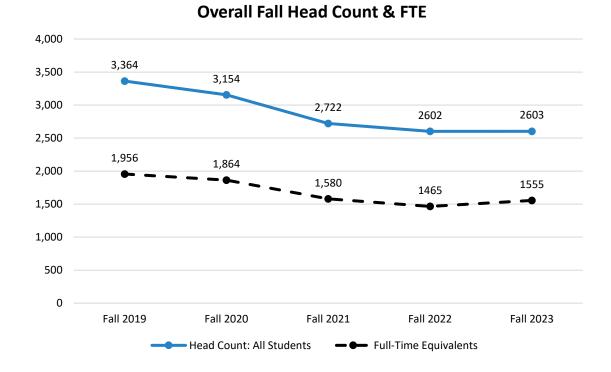
The table below also shows shifts over time. Enrollment from Plymouth decreased from 230 (Fall 2019) to 124 (Fall 2023). There are significant gains in towns such as Milton, from 45 in Fall 2019 to 111 in Fall 2023.

| Rank | City/Town | Fall 2019 | Fall 2020 | Fall 2021 | Fall 2022 | Fall 2023 |
|-------|----------------|-----------|-----------|-----------|-----------|-----------|
| 1 | Quincy | 738 | 761 | 805 | 754 | 831 |
| 2 | Weymouth All | 248 | 225 | 242 | 208 | 207 |
| 3 | Dorchester All | 352 | 277 | 206 | 183 | 179 |
| 4 | Boston All | 269 | 224 | 177 | 139 | 130 |
| 5 | Plymouth | 230 | 189 | 146 | 122 | 124 |
| 6 | Milton | 45 | 43 | 38 | 68 | 111 |
| 7 | Braintree | 161 | 131 | 104 | 95 | 110 |
| 8 | Brockton | 167 | 129 | 124 | 86 | 103 |
| 9 | Randolph | 140 | 114 | 103 | 103 | 101 |
| 10 | Marshfield | 62 | 37 | 37 | 57 | 85 |
| 11 | Hingham | 44 | 40 | 23 | 30 | 51 |
| 12 | Lowell | 36 | 36 | 39 | 30 | 46 |
| 13 | Hanover | 43 | 61 | 44 | 65 | 43 |
| 14 | Scituate | 31 | 24 | 25 | 28 | 42 |
| 15 | Whitman | 21 | 37 | 36 | 33 | 40 |
| 16 | Pembroke | 49 | 37 | 37 | 31 | 35 |
| 17 | Kingston | 59 | 52 | 37 | 32 | 31 |
| 18 | Brighton | 16 | 29 | 31 | 26 | 31 |
| 19 | Cambridge | 39 | 31 | 21 | 22 | 30 |
| 20 | Stoughton | 24 | 33 | 38 | 37 | 30 |
| Total | | 3851 | 3534 | 3194 | 2928 | 3202 |

FALL ENROLLMENT: HEAD COUNT AND FULL TIME EQUIVALENT STUDENTS

Fall enrollment has begun to stabilize based on IPEDS enrollment data (October 15th census). While actual unduplicated headcount remained level between Fall 2022 and Fall 2023, full-time equivalent, or FTE increased. This indicated that students are taking more credits. FTE is calculated by the number of credits generated divided by 15.

| | Fall 2019 | Fall 2020 | Fall 2021 | Fall 2022 | Fall 2023 |
|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Head Count: All Students | 3,364 | 3,154 | 2,722 | 2,602 | 2,603 |
| Credits Generated | 29,339 | 27,964 | 23,706 | 21,979 | 23,323 |
| Full-Time Equivalents | 1,956 | 1,864 | 1,580 | 1,465 | 1,555 |



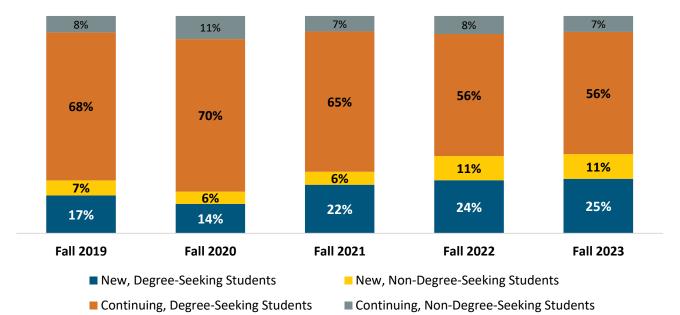
*Note that in Fall 2023, per IPEDS instructions, only students who are registered for classes and ultimately enroll in classes are included in the snapshot. Students who are registered for Fall 2023 courses starting in November were removed from the cohort if they subsequently dropped the course.

HEAD COUNT BY STUDENT TYPE

The table below identifies student enrollment by both new and continuing students based on IPEDS enrollment. The largest proportion of students in each term is continuing, degree-seeking students, which constitutes over two-thirds of all students.

The proportion of new students to continuing students is increasing. For example, in Fall 2019, new degree seeking students made up 17% of enrollment, compared to 24% in Fall 2022 and Fall 2023. The percentage of degree-seeking continuing students, 56% in Fall 2023, has declined from 68% in Fall 2019.

| | Fall | Fall | Fall | Fall | Fall |
|---|-------|-------|-------|-------|-------|
| | 2019 | 2020 | 2021 | 2022 | 2023 |
| New, Degree-Seeking Students | 587 | 428 | 609 | 636 | 654 |
| New, Non-Degree-Seeking Students | 233 | 178 | 163 | 288 | 295 |
| Continuing, Degree-Seeking Students | 2,289 | 2,212 | 1,756 | 1,462 | 1,463 |
| Continuing, Non-Degree-Seeking Students | 255 | 336 | 194 | 216 | 191 |
| Total | 3,364 | 3,154 | 2,722 | 2,602 | 2,603 |



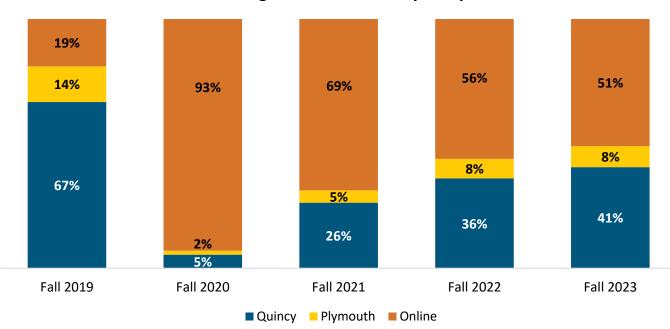
Distribution of Enrollment by Enrollment Type

DUPLICATED HEAD COUNT BY CAMPUS

The charts below demonstrate changes in enrollment and credits generated by modality since fall 2019. Prior to the pandemic, in fall 2019, the Quincy campus generated 7% of credits, Plymouth 14% of credits, and online courses 19% of credits. This shifted markedly during the pandemic. In fall 2020, for example, 93% of credits generated were from online courses, with a smaller percentage from Quincy (5%) and from Plymouth (2%).

Each semester since, students have returned to classes, with a greater percentage of credits generated from on campus courses. In fall 2023, the credits generated between online and on campus was evenly split: 51% online, 41% Quincy, and 8% Plymouth. Note that dual enrollment, Early College High School, and others, are not included.

| | Fall 2019 | Fall 2020 | Fall 2021 | Fall 2022 | Fall 2023 |
|-------------------|-----------|-----------|-----------|-----------|-----------|
| Quincy | | | | | |
| Unique Head Count | 2,648 | 188 | 938 | 1,087 | 1,275 |
| Credits Generated | 21,265 | 1,514 | 6145 | 7,355 | 8,839 |
| Plymouth | | | | | |
| Unique Head Count | 601 | 50 | 175 | 219 | 239 |
| Credits Generated | 4,575 | 440 | 1154 | 1,599 | 1,835 |
| Online | | | | | |
| Unique Head Count | 1,199 | 2,980 | 2,259 | 1,696 | 1,722 |
| Credits Generated | 6,051 | 25,819 | 16,069 | 11,453 | 11,118 |



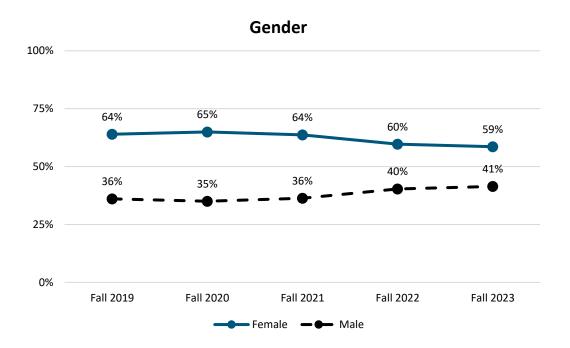
Percentage of Total Credits By Campus

HEAD COUNT BY GENDER

Similar to other community colleges, women outnumber men in enrollment. In fall 2021, 64% of enrolled students identified as female, and 36% identified as male. There is evidence that the gap is narrowing in terms of enrollment starting Fall 2022. In Fall 2023, 59% of students identified as women and 41% identified as men.

Note that Fall 2022 and Fall 2023 do not include the students who identify as other, 19 and 23 respectively.

| | Fall 2019 | Fall 2020 | Fall 2021 | Fall 2022 | Fall 2023 |
|--------|-----------|-----------|-----------|-----------|-----------|
| Female | 2,151 | 2,049 | 1,733 | 1541 | 1512 |
| Male | 1,213 | 1,105 | 989 | 1042 | 1069 |
| Total | 3,364 | 3,154 | 2,722 | 2,583 | 2,581 |

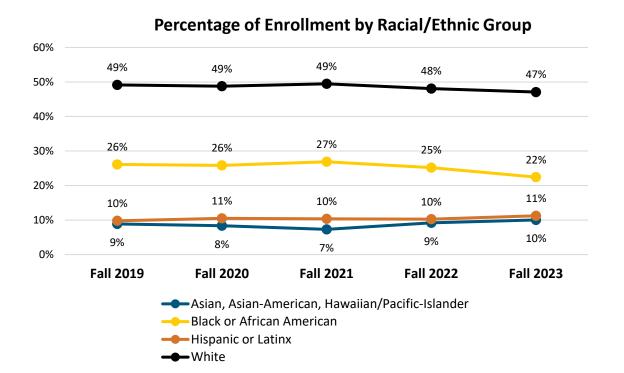


HEAD COUNT BY RACE/ETHNICITY

During the admissions and enrollment process, students identify themselves according to IPEDS race and ethnicity categories. Among students with a known or reported ethnicity in Fall 2023, 47% of students identified as White, 22% as Black/African American, 11% as Hispanic, and 10% as Asian.

As noted below, these trends shift over time. For example, the percentage of students identifying as Black/African-American declined from 27% in Fall 2021 to 22% in Fall 2023.

| Race/Ethnicity | Fall 2019 | Fall 2020 | Fall 2021 | Fall 2022 | Fall 2023 |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|
| American Indian/AK Native | 3 | 5 | 5 | 7 | 7 |
| Asian/Hawaiian, Pacific Islander | 287 | 240 | 185 | 221 | 241 |
| Black or African American | 843 | 742 | 681 | 605 | 539 |
| Hispanic or Latinx | 316 | 302 | 262 | 246 | 270 |
| Nonresident Alien | 110 | 104 | 80 | 83 | 133 |
| Unknown | 134 | 282 | 189 | 202 | 201 |
| Two or more races | 84 | 78 | 67 | 84 | 81 |
| White | 1,587 | 1401 | 1253 | 1154 | 1131 |
| Total | 3,364 | 3,154 | 2,722 | 2,602 | 2,603 |



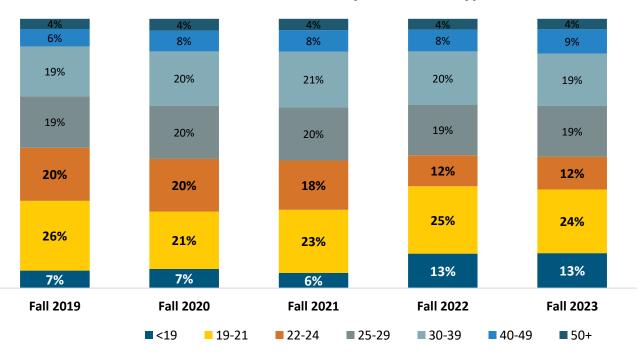
HEAD COUNT BY AGE GROUP

Students between the ages of 19 and 21 make up the largest age group with 24% of the student population.

Growth areas over time include students under 19, from 6% of the student population in Fall 2019 to 9% of the student population in Fall 2023.

Age groups experiencing decline include the 22 to 24 age year group that made up 20% of the population in Fall 2019 and 12% of the population in Fall 2023.

| | Fall 2019 | Fall 2020 | Fall 2021 | Fall 2022 | Fall 2023 | % |
|-------------|-----------|-----------|-----------|-----------|-----------|-----|
| Under 19 | 219 | 223 | 153 | 333 | 337 | 13% |
| 19-21 | 869 | 672 | 635 | 651 | 614 | 24% |
| 22-24 | 663 | 616 | 497 | 300 | 316 | 12% |
| 25-29 | 641 | 622 | 534 | 486 | 489 | 19% |
| 30-39 | 624 | 635 | 561 | 517 | 503 | 19% |
| 40-49 | 217 | 243 | 216 | 210 | 235 | 9% |
| 50+ | 127 | 138 | 115 | 105 | 101 | 4% |
| Unknown Age | 4 | 5 | 11 | 0 | 8 | <1% |
| Total | 3,364 | 3,154 | 2,722 | 2,602 | 2,603 | |

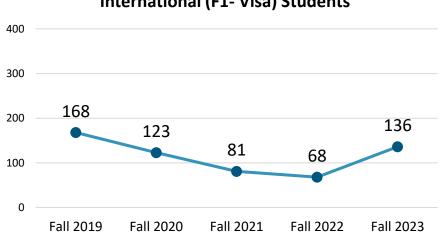


Distribution of Enrollment by Enrollment Type

INTERNATIONAL STUDENTS

In fall 2023, Quincy College enrolled 136 international students on F-1 Visas, representing 43 countries. This is a 97% increase from fall 2022; and the highest since Fall 2020. Top countries are Indian, Vietnam, China, and Brazil. The numbers coming from India have doubled since Fall 2019; whereas the number from China have decreased by 64%.

| | Fall 2019 | Fall 2020 | Fall 2021 | Fall 2022 | Fall 2023 |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|
| Number of International Students | 168 | 123 | 81 | 68 | 136 |



International (F1- Visa) Students

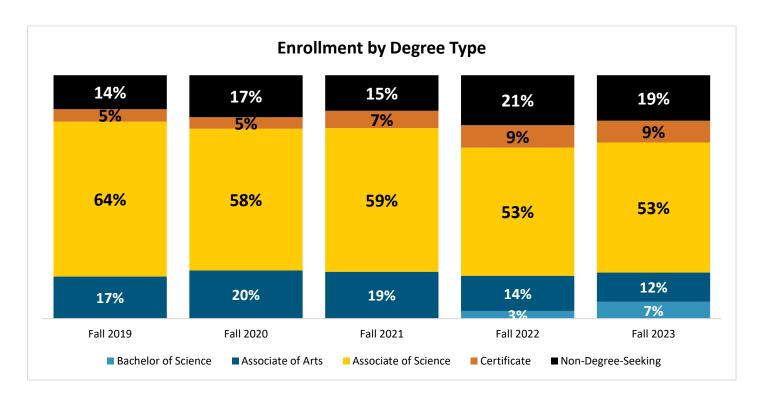
International Student Enrollment by Country (with at Least Five Students)

| | Fall 2019 | Fall 2020 | Fall 2021 | Fall 2022 | Fall 2023 |
|--------------------|-----------|-----------|-----------|-----------|-----------|
| India | 8 | 7 | 5 | 9 | 16 |
| Viet Nam | 18 | 17 | 16 | 8 | 15 |
| China | 34 | 18 | 7 | 9 | 12 |
| Brazil | 10 | 13 | 3 | 4 | 9 |
| Albania | 8 | 4 | 6 | 5 | 7 |
| Korea, Republic of | 8 | 6 | 4 | 3 | 5 |
| Azerbaijan | 1 | 3 | 3 | 4 | 5 |
| Cabo Verde | 2 | 3 | 3 | 2 | 5 |
| Japan | - | - | _ | 1 | 5 |
| | 168 | 123 | 81 | 68 | 136 |

HEAD COUNT BY DEGREE TYPE

The majority of students at Quincy College declare their intention to earn a degree or certificate, while the split varies over time. The percentage of students seeking a certificate has increased from 5% (Fall 2019) to 9% (Fall 2023). As of Fall 2023, baccalaureate-degree seeking students make up 7% of the population.

| | Fall 2019 | Fall 2020 | Fall 2021 | Fall 2022 | Fall 2023 |
|----------------------|-----------|-----------|-----------|-----------|-----------|
| Bachelor of Science | | | | 82 | 179 |
| Associate of Arts | 647 | 525 | 446 | 376 | 314 |
| Associate of Science | 1,986 | 1851 | 1608 | 1371 | 1391 |
| Certificate | 239 | 264 | 306 | 238 | 233 |
| Non-Degree-Seeking | 492 | 514 | 362 | 535 | 486 |
| Total | 3,364 | 3,154 | 2,722 | 2,602 | 2,603 |



HEAD COUNT BY PROGRAM

A total of 3,202 students were enrolled at QC by the end of fall 2023, 2125 of which sought a degree or certificate. Top associate programs in fall 2023 included: Health Sciences (277), Business Management (142), Business (135), and General Studies (129). The largest baccalaureate program was Business Management, with 121 students, followed by Computer Science (48), and Psychology (37).

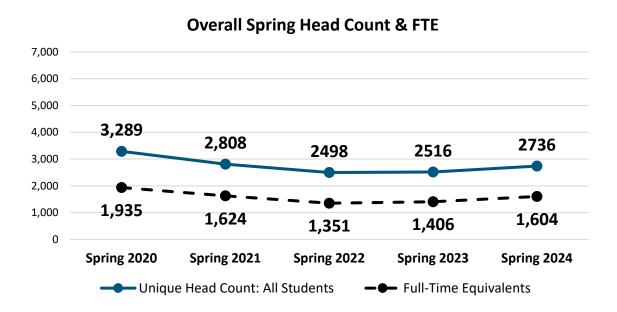
| Program | Ν | | Ν | _ | |
|--|-----|--------------------------------------|-----|----------------|------|
| Accounting | 48 | Health Sciences | 277 | Degree All | 2125 |
| Accounting Cert | 15 | Healthcare Administration | 18 | Non Degree All | 1077 |
| Biology | 54 | Healthcare Foundation Cert | 1 | Total | 3202 |
| Biotechnology & GMP | 26 | Hospitality Management | 7 | | |
| Biotechnology & GMP Cert | 29 | Human Services | 42 | | |
| Business | 135 | Liberal Arts Behavioral Science | 16 | | |
| Business Management | 142 | Liberal Arts English | 24 | | |
| Business Management Bachelors | 121 | Liberal Arts Government | 6 | | |
| Computer Science Bachelors | 48 | Liberal Arts History | 22 | | |
| Computer Science Cert | 14 | Liberal Arts History Government | 1 | | |
| Computer Science Networking Cert | 1 | Liberal Arts Humanities | 7 | | |
| Computer Science: Networking | 14 | Liberal Arts Mathematics | 1 | | |
| Computer Science: Programming | 99 | Liberal Arts Psychology | 84 | | |
| Criminal Justice (CJ) | 79 | Liberal Arts Social Science | 5 | | |
| Criminal Justice: Law Enforcement | 21 | Medical Billing and Coding Cert | 17 | | |
| Criminal Justice: Law Enforcement Cert | 1 | Medical Laboratory Technology | 13 | | |
| Cyber Security | 60 | Natural Science | 107 | | |
| Early Childhood Education | 37 | Nursing | 91 | | |
| Early Childhood Education Cert | 5 | Paralegal Studies | 16 | | |
| Elder Care-Gerontology | 2 | Paralegal Studies Cert | 3 | | |
| Elementary Education | 14 | Paramedic Education Cert | 28 | | |
| EMT Cert | 39 | Phlebotomy Cert | 1 | | |
| Entrepreneurship Cert | 2 | Phlebotomy Technician Assistant Cert | 2 | | |
| Exercise Science | 33 | Physical Therapist Assistant | 16 | | |
| Exercise Science Cert | 1 | Practical Nursing Cert | 25 | | |
| Fine Arts: Visual Arts | 23 | Psychology Bachelors | 37 | | |
| Fine Arts: Music and Theater | 4 | Radiologic Technology | 12 | | |
| Foundational Fitness Cert | 1 | Social Work Cert | 6 | | |
| Game Development Cert | 1 | Substance Addiction Assistant Cert | 9 | | |
| General Studies | 129 | Substance Addiction Cert | 17 | | |
| Gerontology Cert | 1 | Surgical Technology | 12 | | |
| | | Surgical Technology Cert | 1 | | |

SPRING ENROLLMENT: HEAD COUNT AND FULL TIME EQUIVALENT STUDENTS

After several years of decline, spring enrollment has begun to increase. Between spring 2022 and spring 2024, enrollment increased 10% with a 19% increase in FTE.

| Spring Head Count | Spring 2020 | Spring 2021 | Spring 2022 | Spring 2023 | Spring 2024 |
|---------------------------------|----------------|----------------|----------------|----------------|----------------|
| Unique Head Count: All Students | 3,289 | 2,808 | 2,498 | 2,516 | 2,736 |
| Credits Generated | 29,025 | 24,362 | 20,266 | 21,093 | 24,057 |
| Full-Time Equivalents | 1,935 | 1,624 | 1,351 | 1,406 | 1,604 |

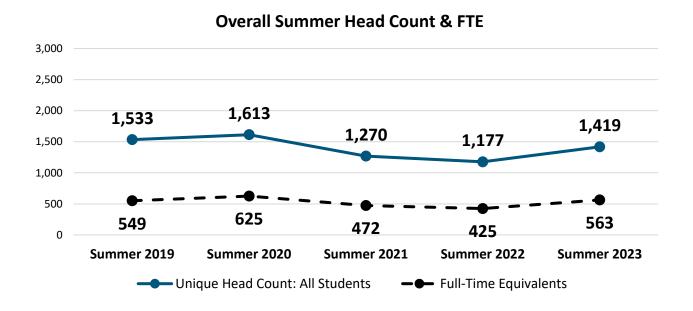
*Updated April 10, 2024



SUMMER ENROLLMENT: HEAD COUNT AND FULL TIME EQUIVALENT STUDENTS

Summer enrollment is beginning to increase after many semesters of decline. Summer enrollment peaked in Summer 2020 with 1,613 students. Over the five period, summer enrollment was lowest in Summer 2022 with1,177 students. Between Summer 2022 and Summer 2023, enrollment increased 20% from 1,177 in Summer 2022 and 1,419 in Summer 2023.

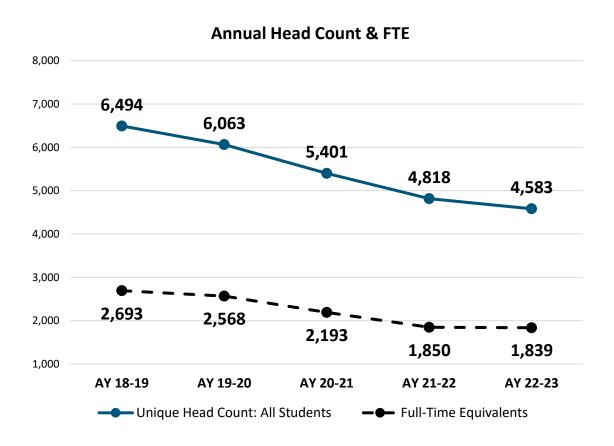
| | Summer 2019 | Summer 2020 | Summer 2021 | Summer 2022 | Summer 2023 |
|---------------------------------|----------------|----------------|----------------|----------------|----------------|
| Unique Head Count: All Students | 1,533 | 1,613 | 1,270 | 1,177 | 1,419 |
| Credits Generated | 8,235 | 9,376 | 7,084 | 6,374 | 8,449 |
| Full-Time Equivalents | 549 | 625 | 472 | 425 | 563 |



ANNUAL ENROLLMENT: UNIQUE HEAD COUNT AND CREDITS

Annual unduplicated credit headcount captures the unique number of students who enrolled in one or more credit courses for each academic year. From 2018-2019 to 2022-2023, annual headcount has decreased 29% and annual FTE (1 FTE = 30 credits) has decreased by 32%.

| | FY 18-19 | FY 19-20 | FY 20-21 | FY 21-22 | FY 22-23 |
|---------------------------------|----------|----------|----------|----------|----------|
| Unique Head Count: All Students | 6,494 | 6,063 | 5,401 | 4,818 | 4,583 |
| Credits Generated | 80,777 | 77,044 | 65,792 | 55,486 | 55,168 |
| Full-Time Equivalents | 2,693 | 2,568 | 2,193 | 1,850 | 1,839 |

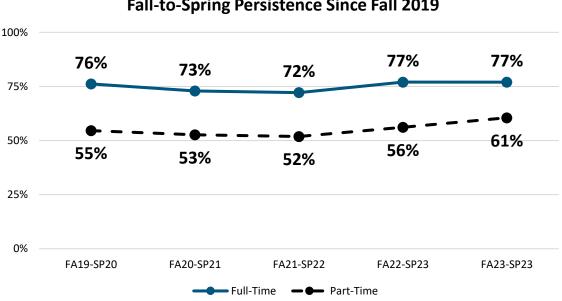


Student Success

FALL-TO-SPRING PERSISTENCE: All Students

Persistence rates measure the proportion of students enrolled in the fall semester who persist or reenroll in the spring semester. Overall persistence fell to a low rate of 60% in the middle of the pandemic (Fall 2020-Spring 2021), increasing most recently to 66% (Fall 2023 to Spring 2024). Full-time students consistently have higher persistence rates than part-time students; however, gains in persistence is evident among part-time students as well (55% to 61%).

| Persistence | Total Students Enrolled in Fall | Persisted to Spring | Persistence Rate |
|-------------------------|------------------------------------|------------------------|---------------------|
| Fall 2019 - Spring 2020 | 3,364 | 2,096 | 62% |
| Fall 2020 - Spring 2021 | 3,154 | 1,886 | 60% |
| Fall 2021 - Spring 2022 | 2,722 | 1,602 | 59% |
| Fall 2022 - Spring 2023 | 2,602 | 1,635 | 63% |
| Fall 2023 - Spring 2024 | 2,603 | 1,728 | 66% |



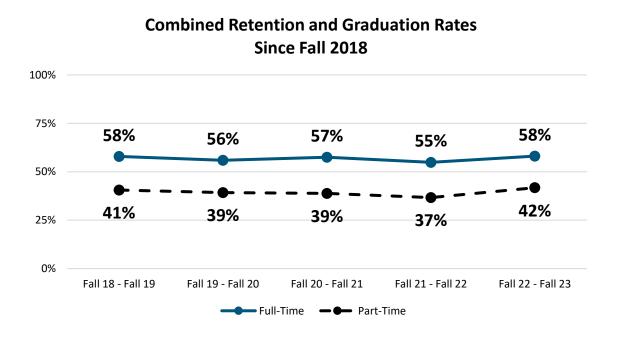
Fall-to-Spring Persistence Since Fall 2019

Source: IPEDS frozen data October 15 with Jenzabar follow up.

FALL-TO-FALL RETENTION AND GRADUATION RATE: All Students

The combined retention and graduation rate measures the proportion of students enrolled in a given fall semester who then return within one year or who graduate within the year.

| Retention | Total Students Enrolled in Fall | Retained or Graduated | Retention Rate |
|-----------------------|------------------------------------|--------------------------|-------------------|
| Fall 2018 - Fall 2019 | 3867 | 1831 | 47% |
| Fall 2019 - Fall 2020 | 3364 | 1521 | 45% |
| Fall 2020 - Fall 2021 | 3154 | 1440 | 46% |
| Fall 2021 - Fall 2022 | 2722 | 1168 | 43% |
| Fall 2022 - Fall 2023 | 2602 | 1220 | 47% |

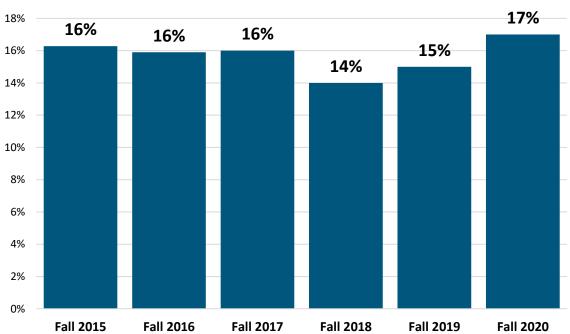


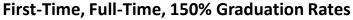
Source: IPEDS frozen data October 15 with Jenzabar follow up.

IPEDS 150% GRADUATION RATE: First-Time, Full-Time, Degree-Seeking Students

Each year, Quincy College calculates the number of first-time, full-time degree-seeking students who graduate within 150% of time (within three years) and reports this through the Integrated Postsecondary Educational Data System (IPEDS). Three-year (150% time) graduation rates increased to 17% for the most recent cohort, Fall 2020.

| | # Entering Students | # Graduated | Graduation Rate |
|-----------|---------------------|-------------|------------------------|
| Fall 2015 | 387 | 63 | 16% |
| Fall 2016 | 459 | 73 | 16% |
| Fall 2017 | 457 | 72 | 16% |
| Fall 2018 | 314 | 43 | 14% |
| Fall 2019 | 194 | 30 | 15% |
| Fall 2020 | 188 | 31 | 17% |



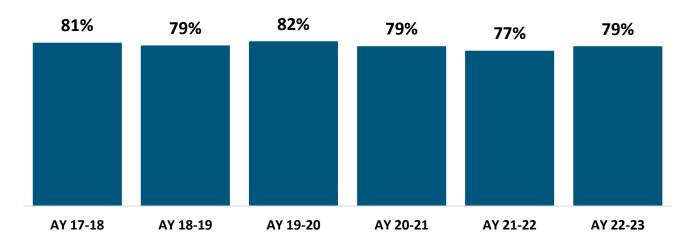


Source: IPEDS frozen data October 15 with Jenzabar follow up.

ANNUAL SUCCESSFUL CREDIT COMPLETION RATE

The annual credit completion rate is calculated by looking at the proportion of credits that students completed with a grade of a D or better.

| | AY 17-18 | AY 18-19 | AY 19-20 | AY 20-21 | AY 21-22 | AY 22-23 |
|------------------------|----------|------------|----------|------------|----------|------------|
| Attempted | 110901 | 80778 | 77028 | 65783 | 55483 | 55168 |
| Completed | 89694 | 64197 | 62798 | 52043 | 42684 | 43619 |
| Completion Rate | 81% | 79% | 81% | 79% | 81% | 79% |



Source: Jenzabar Live Data. Includes dual enrollment and early college. Data may change with resolution of incomplete or 'l' grades.

Annual Credit Completion Rate

LICENSURE EXAM RESULTS

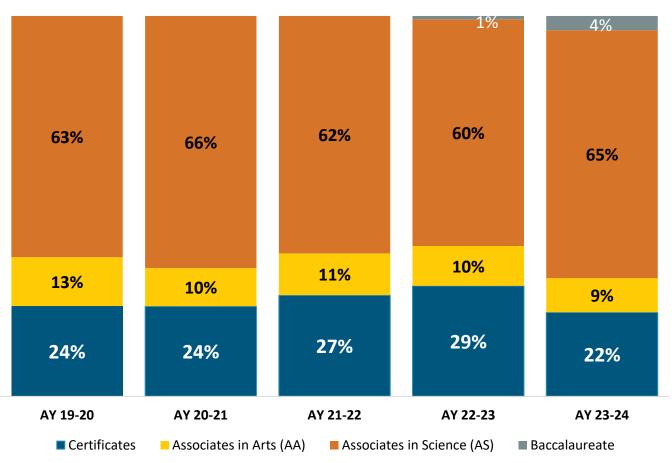
Quincy College offers five selective nursing and allied programs that prepare students to sit for specific licensure examinations. The table below includes results from the past five years.

| | 2019 | 2020 | 2021 | 2022 | 2023 |
|---|------|------|------|---------|--------|
| | | | | | |
| Medical Lab Technician – ASCP BOP Exam | | | | | |
| Graduation Rate | 89% | 92% | 92% | 91% | 100% |
| Certification Pass Rate | 73% | 50% | 100% | 86% | 100% |
| Employment Rate | 100% | 100% | 100% | 100% | 100% |
| | | | | | |
| Nursing - NCLEX-RN [®] Exam Quincy | | | | | |
| Examined | * | * | 18 | 26 | 11 |
| Passed First Time | * | * | 17 | 19 | 10 |
| First Time Pass Rate | * | * | 94% | 73% | 91% |
| | | | | | |
| Nursing NCLEX-RN [®] Exam Plymouth | | | | | |
| Examined | * | * | 18 | 13 | 13 |
| Passed First Time | * | * | 16 | 11 | 12 |
| First Time Pass Rate | * | * | 89% | 85% | 92% |
| | | | | | |
| Nursing - NCLEX-PN [®] Exam Quincy | | | | | |
| Examined | * | 10 | 8 | 10 | 12 |
| Passed First Time | * | 10 | 8 | 10 | 10 |
| First Time Pass Rate | * | 100% | 100% | 100% | 83% |
| | | | | | |
| Nursing - NCLEX-PN [®] Exam Plymouth | | | | | |
| Examined | * | 6 | 4 | 6 | 7 |
| Passed First Time | * | 6 | 4 | 5 | 7 |
| First Time Pass Rate | * | 100% | 100% | 83% | 100% |
| | | | | | |
| Physical Therapist Assistant - NPTE Exam | | | | | |
| Graduation Rate | 73% | 64% | 86% | 60% | 100% |
| First Time Pass Rate | 100% | na | 57% | 100% | 89% |
| Employment Rate | 83% | na | 100% | 100% | 100% |
| Currical Tasky along CCT Fusie | | | | | |
| Surgical Technology - CST Exam Examined | 11 | 15 | 10 | 11 | 8 |
| | 11 | 15 | 12 | 11 7 | 8 7 |
| Passed Passed | 8 | 13 | 9 | | |
| Pass Rate | 73% | 87% | 75% | 64% | 88% |

DEGREES AND CERTIFICATES AWARDED

The number of degrees and certificates awarded at Quincy College has decreased in the past five years. In AY 19-20, 514 awards were conferred, compared to 265 in AY 23-24. Associate degrees make up the larger percentage of degrees conferred, most recently at 74%. Three baccalaureate degrees were awarded in AY 22-23, and 10 were awarded in AY 23-24.

| | AY 19-20 | AY 20-21 | AY 21-22 | AY 22-23 | AY 23-24 |
|----------------------------|----------|----------|----------|----------|----------|
| Certificates | 122 | 123 | 119 | 97 | 59 |
| Associate in Arts (AA) | 66 | 52 | 49 | 35 | 24 |
| Associate in Science (AS) | 326 | 344 | 279 | 199 | 174 |
| Baccalaureate Degrees (BS) | 0 | 0 | 0 | 3 | 10 |
| Total Awarded | 514 | 519 | 447 | 334 | 267 |



Degrees and Certificates Awarded

AWARDED BY PROGRAM -AY 2023-2024

| Associate in Arts | |
|---|-----|
| Fine Arts: Visual Arts | 4 |
| General Studies | 7 |
| Liberal Arts Behavioral Science (LABS) | 4 |
| Liberal Arts English | 2 |
| Liberal Arts History | 1 |
| Liberal Arts Psychology | 6 |
| Total AA | 24 |
| Associate in Science | |
| Accounting | 6 |
| Biology (BIO) | 4 |
| Biotechnology & Good Manufacturing Practice | 5 |
| Business (BUS) | 12 |
| Business Management | 14 |
| Computer Science: Programming | 14 |
| Criminal Justice (CJ) | 15 |
| Criminal Justice: Law Enforcement | 1 |
| Cyber Security | 6 |
| Early Childhood Education | 5 |
| Elementary Education | 1 |
| Exercise Science | 2 |
| Health Sciences | 5 |
| Healthcare Administration | 4 |
| Human Services | 5 |
| Medical Laboratory Technology | 5 |
| Natural Science | 12 |
| Nursing | 45 |
| Paralegal Studies | 2 |
| Physical Therapist Assistant | 9 |
| Surgical Tech Associates | 1 |
| Total AS | 173 |
| Bachelor of Science | |
| Business Management Bachelors | 10 |
| Total Bachelors | 10 |

Certificate

| Biotechnology & Good Manufacturing Practice | 30 |
|---|-----|
| Computer Science Certificate | 2 |
| Emergency Medical Technology Technician | 2 |
| Medical Billing and Coding Certificate (MBCC) | 5 |
| Paralegal Studies Certificate | 3 |
| Substance Addiction Assistant | 9 |
| Substance Addiction Certificate | 7 |
| Total Certificates | 58 |
| Total Awards | 265 |

RESOURCES

TUITION AND FEE RATES

| | FY18 | FY19 | FY20 | FY21 | FY22 |
|---|----------------|-----------------|----------------|----------------|------------|
| | | | | | |
| Quincy College Tuition (Per Credit) | | | | | |
| Liberal Arts, Business | \$229 | \$229 | \$236 | \$243 | \$250 |
| | \$229 \$241 | \$229 \$241 | \$248 | \$243 \$256 | \$264 |
| Fine Arts, Music Engineering | \$299 | \$299 | \$308 | \$250 | \$327 |
| Computer Science & Technology | \$269 \$269 | \$269 \$269 | \$308 \$277 | \$285 | \$294 |
| First Year Seminar | \$209 | \$209 | \$236 | \$283 | \$250 |
| | 722 <i>9</i> | ΥΖΖ | <i>Υ</i> 230 | 724J | γzJt |
| Medical Laboratory Technician | \$386 | \$386 | \$398 | \$410 | \$422 |
| Biotechnology & Compliance | , \$393 | \$393 | \$405 | , \$417 | \$43(|
| Nursing (RNU) | \$814 | \$814 | \$838 | \$863 | \$889 |
| Nursing (PNU) | \$610 | \$610 | , \$628 | \$647 | , \$660 |
| Surgical Technology | \$604 | \$604 | \$622 | \$641 | \$66 |
| Sciences (2 hour lab) 4 Credit Course | \$253 | \$253 | \$261 | \$269 | \$27 |
| Sciences (Organic Chemistry 4 hour lab) | \$253 | \$253 | \$261 | \$269 | \$27 |
| Math | \$234 | \$234 | \$241 | \$248 | \$25 |
| Health Sciences | \$247 | \$247 | \$254 | \$262 | \$270 |
| Phlebotomy | \$368 | \$368 | \$379 | \$390 | \$40 |
| Exercise Science/Personal Training | \$386 | \$386 | \$398 | \$410 | \$422 |
| Physical Therapy | \$869 | \$869 | \$895 | \$922 | \$950 |
| Aquaculture Credits | \$385 | \$385 | \$397 | \$410 | \$422 |
| Quincy College Fees | | | | | |
| Mandatory Fee: | | | | | |
| Registration fee | \$105 | \$115 | \$115 | \$120 | \$120 |
| Technology fee (Per Credit) | \$25 | \$33 | \$33 | \$37 | \$39 |
| <u>One-Time Fees:</u> | | | | | |
| Application fee | \$30 | \$30 | \$30 | \$30 | \$30 |
| Nursing application fee | \$60 | \$75 | \$75 | \$75 | \$75 |
| Graduation fee | \$150 | \$150 | \$150 | \$150 | \$15 |
| Nursing matriculation fee | \$125 | \$125 | \$125 | \$125 | \$12 |
| Identification Card | \$30 | \$30 | \$30 | \$30 | \$30 |
| Optional Fees: | | | | | |
| Credit by exam | \$130 | \$130 | \$130 | \$130 | \$13 |
| Credit by experience | \$130 | \$130 | \$130 | \$130 | \$130 |
| Late payment fee | \$75 | \$75 | \$75 | \$75 | \$75 |

| Official transcript fee | \$20 | \$20 | \$20 | \$15 | \$15 |
|--|-------|-------|-------|-------|-------|
| Parking permit fee | \$60 | \$70 | \$70 | N/A | N/A |
| Payment plan fee | \$50 | \$50 | \$50 | \$50 | \$50 |
| Graduation late Fee | \$75 | \$85 | \$85 | \$75 | \$75 |
| Returned check fee | \$100 | \$100 | \$100 | \$100 | \$100 |
| | | | | | |
| International Student Fees: | | | | | |
| OPT | \$250 | \$250 | \$250 | \$250 | \$250 |
| International student fee (per credit) | \$185 | \$195 | \$195 | \$195 | \$195 |

STUDENT FINANCIAL AID

Financial Aid consists of State, Federal and Institutional Scholarships; State Grants and Tuition Waivers; Federal Programs such as Grants and Work Study; and State, Federal and Private Loans. In a given Fall semester, over 60% of students receive some type of Financial Aid. In AY 2019-2020, the College disbursed about \$12.5 million in Financial Aid.

FINANCIAL AID AWARDS DISBURSED

| | AY 15-16 | AY 16-17 | AY 17-18 | AY 18-19 | AY 19-20 |
|-----------------------------|--------------|--------------|--------------|--------------|-------------------|
| | | | | | |
| Federal Student Loans | | | | | |
| Subsidized Stafford Loan | \$5,567,510 | \$6,285,957 | \$6,393,408 | \$4,352,755 | \$4,058.176 |
| Unsubsidized Stafford Loan | \$5,593,696 | \$7,363,794 | \$6,015,979 | \$3,514,997 | \$3,885,902 |
| Plus Loans | \$57,208 | \$99,409 | \$163,197 | \$74,572 | \$97,789 |
| Total Federal Student Loans | \$11,218,414 | \$13,749,160 | \$12,572,584 | \$7,942,324 | \$3,987,749 |
| | | | | | |
| Other Student Loans | | | | | |
| M.E.F.A. Loans | \$260,340 | \$273,744 | \$279,838 | \$141,881 | \$98 <i>,</i> 863 |
| Sallie Mae Loan | \$639,313 | \$744,268 | \$853,304 | \$398,525 | \$605,330 |
| Non Federal Loan | \$53,000 | \$96,000 | \$59,000 | \$3,200 | \$27,722 |
| Total Other Student Loans | \$952,653 | \$1,114,012 | \$1,192,142 | \$543,606 | \$731,915 |
| | | | | | |
| Federal Grants | | | | | |
| Pell | \$8,413,730 | \$8,699,465 | \$9,351,861 | \$7,134,134 | \$6,725,146 |
| SEOG | \$501,864 | \$519,787 | \$535,668 | \$538,074 | \$558,408 |
| Federal Work Study | \$211,999 | \$231,161 | \$289,766 | \$225,275 | \$216,792 |
| Total Federal Grants | \$9,127,593 | \$9,450,413 | \$10,177,295 | \$7,897,483 | \$7,500,346 |
| State Grants | | | | | |
| | | | | | |
| Mass Grant | \$229,150 | \$176,763 | \$242,750 | \$225,900 | \$154,900 |
| Mass Part Time Grant | \$40,000 | \$40,000 | \$41,000 | \$50,000 | \$60,000 |
| Total State Grants | \$269,150 | \$216,763 | \$283,750 | \$275,900 | \$214,900 |
| Scholarships | | | | | |
| | | | | | |
| College Courses Inc. | \$30,000 | \$30,000 | \$30,000 | \$25,000 | \$27,000 |
| Quincy College Trust | \$4,500 | \$13,825 | \$22,500 | \$13,000 | \$22,000 |
| Total Scholarships | \$34,500 | \$43,825 | \$52,500 | \$38,000 | \$49,000 |
| | | | | | |
| Total Student Financial Aid | \$21,390,311 | \$24,343,012 | \$23,988,505 | \$16,697,313 | \$12,483,91 |

OPERATING BUDGET TRENDS

| | FY18 | FY19 | FY20 | FY21 | FY22 |
|---|--|---------------|---------------|--------------|--------------|
| Operating Revenues | | | | | |
| | | | | | |
| Tuition, Fees & Grants, net of discounts | \$34,326,478 | \$27,174,949 | \$24,162,866 | \$20,193,123 | \$21,697,848 |
| Total Operating revenues | \$34,326,478 | \$27,174,949 | \$24,162,866 | \$20,193,123 | \$21,697,848 |
| | | | | | |
| Non operating revenues | | | | | |
| | | | + | | 4 |
| Investment Income | \$11,500 | \$50,000 | \$65,000 | \$45,000 | \$30,000 |
| Other Income | \$410,000 | \$380,000 | \$375,000 | \$195,000 | \$145,000 |
| Capital Contributions | \$35,000 | \$35,000 | \$40,000 | \$40,000 | \$42,000 |
| Total Non-Operating revenues | \$456,500 | \$465,000 | \$480,000 | \$280,000 | \$217,000 |
| | | | | | |
| Total Revenue | \$34,782,978 | \$27,639,949 | \$24,642,866 | \$20,473,123 | \$21,914,848 |
| Operating Evapore | | | | | |
| Operating Expenses | | | | | |
| Payroll | \$21,058,872 | \$18,520,526 | \$17,097,934 | \$12,621,320 | \$12,467,546 |
| Other Operating Expenses | \$13,011,581 | \$11,818,384 | \$9,350,213 | \$7,550,750 | \$9,299,730 |
| Total Operating Expenses | \$34,070,453 | \$30,338,910 | \$26,448,147 | \$20,172,070 | \$21,767,276 |
| | | | | | |
| Operating Income (Loss) before Non- Cash Items | \$712,525 | (\$2,698,961) | (\$1,805,281) | \$301,053 | \$147,572 |
| | | | | | |
| Contribution to OPEB Trust | \$357,313 | \$389,954 | \$425,576 | \$425,576 | \$425,576 |
| Capital Budget | \$2,536,538 | \$329,900 | \$171,500 | \$80,000 | \$80,000 |
| Capital Buuget | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ŞSZ9,900 | \$171,500 | 380,000 | 380,000 |

REVENUES & EXPENSES

| | FY17 | FY18 | FY19 | FY20 | FY21 |
|--|--------------|-------------------|-------------------|------------------------------|--------------|
| | | | | | |
| Operating Revenues | | | | | |
| Tuition, net of discounts | \$30,106,436 | \$27,937,240 | \$19,001,603 | \$19,030,236 | \$16,343,060 |
| Fees | \$5,517,475 | \$6,081,755 | \$5,254,942 | \$4,586,759 | \$3,941,634 |
| Intergovernmental - COVID 19 Relief | \$0 | \$0 | \$0 | \$1,385,068 | 0 |
| Grant Income | \$524,118 | \$147,313 | \$262,802 | \$1,140,739 | \$1,661,548 |
| Total Operating Revenues | \$36,148,029 | \$34,166,308 | \$24,519,347 | \$26,142,802 | \$21,946,242 |
| | | | | | |
| Non-operating revenues | | | | | |
| | | | | | |
| Investment Income | \$21,629 | \$66 <i>,</i> 528 | \$92 <i>,</i> 978 | \$85,984 | \$23,808 |
| Other Income | \$38,396 | \$290,115 | \$326,660 | \$360,950 | \$152,471 |
| Capital Contributions | \$40,500 | \$45,800 | \$42,750 | \$67,059 | \$74,930 |
| Total Non-Operating Revenues | \$100,525 | \$402,443 | \$462,388 | \$513,993 | \$251,209 |
| | | | | | |
| Total Revenue | \$36,248,554 | \$34,568,751 | \$24,981,735 | \$26,656,795 | \$22,197,451 |
| | | | | | |
| Operating Expenses | | | | | |
| Payroll | \$18,980,282 | \$20,133,908 | \$16,242,541 | \$16,175,514 | \$11,916,674 |
| Grant Expenses | \$250,043 | \$172,013 | \$330,665 | \$616,232 | \$527,477 |
| Employee Benefits | \$2,698,874 | \$2,445,600 | \$2,550,462 | \$628,790 | \$434,342 |
| Contribution to OPEB Trust | \$327,405 | \$357,313 | \$357,313 | \$0 | \$0 |
| Pension - Quincy retirement assessment | \$1,339,704 | \$1,639,328 | \$1,714,546 | \$1,760,826 | \$1,797,075 |
| Other Operating Expenses | \$7,314,365 | \$8,023,604 | \$7,367,832 | \$6,682,965 | \$5,083,220 |
| Total Operating Expenses | \$30,910,673 | \$32,771,766 | \$28,563,359 | \$25,864,327 | \$19,758,788 |
| | | | | | |
| Operating Income (Loss) before Non- | \$5,337,881 | \$1,796,985 | (\$3,581,624) | \$792,468 | \$2,438,663 |
| Cash Items | +-, | +-,, | (+-// | * • • -, • • • | +-,, |
| Non-Cash Operating Expenses | | | | | |
| | | | | | |
| Depreciation | \$1,242,873 | \$1,811,923 | \$1,841,780 | \$1,750,827 | \$1,352,953 |
| Allowance for doubtful accounts | \$121,087 | \$88,667 | \$50,000 | \$50,000 | \$50,000 |
| Pension Liability | \$21,849 | (\$13,301) | \$476,406 | (\$274,712) | (\$751,047) |
| Workers Compensation Liability | \$0 | \$0 | \$1,534,000 | \$133,000 | (\$329,000) |
| OPEB liability | \$1,224,606 | \$622,668 | \$1,090,729 | (\$1,332,583) | \$1,400,890 |
| Total Non-Cash Operating Expenses | \$2,610,415 | \$2,509,957 | \$4,992,915 | \$326,532 | \$1,723,796 |

| Change in Net Position | \$2,727,466 | (\$712,972) | (\$8,574,539) | \$465,936 | \$714,867 |
|--|----------------|---------------|----------------|----------------|----------------|
| Net Position Beginning of Year (Red = Revised) | (\$11,213,581) | (\$8,486,115) | (\$10,858,268) | (\$19,432,807) | (\$18,966,871) |
| Net Position End of Year | (\$8,486,115) | (\$9,199,087) | (\$19,432,807) | (\$18,966,871) | (\$18,252,004) |
| Unrestricted Fund Balance Portion of Net Position | \$13,652,639 | \$12,880,188 | \$9,353,757 | \$9,637,362 | \$12,015,139 |

GRANT FUNDING FY 2021-FY 2024

| State or Federal Contracts Received | Funding | FY | Term |
|--|-----------------------|--------------|--------------------------|
| Supplemental Nutrition Assistance Program (SNAP) Contract | | | |
| Designed based on a reimbursement by cost/participants. In FY21, Medical Billing and Coding, Phlebotomy, Home Health Aide, Job search/Career Services, Biotechnology and GMP Certificate program | \$272,000 | FY21 | Every year |
| Workforce Training Funds (WTF) | | | |
| Currently there are 29 clients/students referred to QC through the voucher reimbursement funding | \$220,000 | FY21 | Every year |
| Community Develop Block Grant (CDBG) through City of Quincy | | | |
| Supporting a Home Health Aide program by running two cycles per year, serving 24 clients | \$53,000 \$149,000 | FY21 FY24 | 4 Years 4 Years |
| Community Develop Block Grant (CDBG) through Town of Plymouth | | | |
| Supporting a Home Health Aide program, by running one cycle per year, serving 10 clients | \$20,000 | FY21 | 1 Year |
| United Way of Greater Plymouth | | | |
| Grant will support a HiSET program to assist 10 students to improve their | \$13,042 | FY21 | Every year |
| English, math, social studies and science skills with an ultimate goal to pass all five HiSET tests. Held on the Plymouth campus. | \$10,000 | FY23 | Every year |
| United Way of Greater Plymouth | | | |
| Funding will support Student Emergency Fund for students attending classes on Plymouth campus | \$6,469 | FY21 | 4 Years |
| | | | |
| Department of Elementary and Secondary Education (DESE) Grant to support one cohort of 10 students take two courses (Networking CSI | ¢50,000 | 5/24 | A \/ a a a |
| 217 and Business BUS 204. Serving 10 ESOL students through an integrated | \$56,000 | FY21 | 4 Years |
| English Literacy and Civics Education and Training | \$110,000 | FY24 | 4 Years |
| Arbella Insurance Foundation | | | |
| Grant to support the Health Care Heroes Fund; scholarship and emergency support for Allied Health students and nursing. | \$42,000 | FY23 | 1 Year |
| Bristol Workforce Development Board | | | |
| Underwriting for free Leadership Development non-credit course to help entry-level employees advance their skills | \$25,000 | FY21 | Multi-year |

| Funding | FY | Term |
|---------------------------------|--|--|
| | | |
| \$40,000 | EV21 | Multi-yea |
| | | Multi-yea |
| \$110,000 | F124 | iviuiti-yea |
| | | |
| | EV22 | 1 Year |
| Ş145,551 | FIZS | 1 Tear |
| \$195,000 | FY24 | 1 Year |
| Ş199,000 | 1124 | 1 icui |
| | | |
| | | |
| \$430 350 | FV21 | 2 Year |
| Ş 4 50,550 | 1121 | 2 1001 |
| | | |
| | | |
| | | |
| \$430,350 | FY21 | 2 Year |
| | | |
| \$750,000 | FY23 | 1 Year |
| | | |
| | | |
| | | |
| \$499,270 | FY24 | 3 Years |
| | | |
| | | |
| | | |
| \$53,000 | EV21 | Every Ve |
| \$53,000 \$55,000 | FY21 | Every Yea |
| \$53,000 \$55,000 | FY21 FY24 | Every Yea 3 Years |
| | | |
| | | 3 Years |
| \$55,000 | FY24 | 3 Years |
| \$55,000 | FY24 | |
| \$55,000 \$93,000 | FY24 FY20 | 3 Years 3 Years |
| \$55,000 \$93,000 \$7,500 | FY24 FY20 FY23 | 3 Years 3 Years 1 Year |
| \$55,000 \$93,000 \$7,500 | FY24 FY20 FY23 | 3 Years 3 Years 1 Year |
| | \$40,000 \$110,000 \$145,551 \$195,000 \$430,350 \$430,350 \$750,000 | \$40,000 FY21 \$110,000 FY24 \$145,551 FY23 \$195,000 FY24 \$430,350 FY21 \$430,350 FY21 \$430,350 FY21 |

| State or Federal Contracts Received | Funding | FY | Term |
|--|-----------|------|---------|
| | | | |
| Department of Higher Education (Behavioral Health) | | | |
| Support for behavioral health resources for students. | \$28,000 | FY23 | 1 Year |
| Support for behavioral health resources for students. | \$28,000 | FY24 | 1 Year |
| | | | |
| Massachusetts Department of Higher Education (ECHS) | | | |
| Provides tuition reimbursement for Early College High School pathway | \$105,040 | FY23 | 1 Year |
| students earning a QC credential while still in high school. | \$239,760 | FY24 | 1 Year |
| | | | |
| Eastern Bank Foundation | | | |
| Grant to increase Quincy College's capacity to meet regional healthcare workforce shortages. | \$100,000 | FY23 | 1 Year |
| | | | |
| DESE ABE/ESOL | | | |
| Grant to support ESOL and HiSet programming and students | \$459,000 | FY24 | 5 Years |
| | | | |
| Community Healthcare Through DPH | | | |
| | \$169,000 | FY23 | 2 Years |